



STATE OF WASHINGTON
DEPARTMENT OF ENTERPRISE SERVICES

1500 Jefferson Street SE, Olympia, WA 98501

April 29, 2015

Derek Behnke
Zumar Industries, Inc.
Tacoma, WA 98448

Dear Mr. Behnke:

Congratulations. Zumar Industries, Inc. has been selected for award on State Contract 02415 for Sign Support Materials. We look forward to working with you.

The effective date of Contract 02415 is the date of last signature on the Authorized Offer and Contract Signature page of the contract document. The initial term and start date of service will be 05/01/2015 through 04/30/2016.

As a vendor on this contract, you agree to offer contract terms and pricing to cities and counties, institutions of higher education, special districts and other political subdivisions, as well as state agencies. A list of eligible public entities is published and updated periodically by DES's Master Contracts and Consulting section (MCC). It is your responsibility to verify eligibility of entities before soliciting payment for services under this contract.

As part of the contract, your firm must also submit quarterly sales reports through the Contract Sales Reporting System at <https://fortress.wa.gov/ga/apps/CSR/login.aspx>. For help with the reports, contact our customer service line at (360) 407-2210 or csmail@des.wa.gov. Please do not remit any payments for the management fee until you have received an invoice.

Save this address for remitting your management fee payments (do not send to me):

Washington State Department of Enterprise Services
Finance Office
PO Box 41460
Olympia, WA 98504-1460

For more information about sales reporting or the management fee, refer to Sections 2.8 and 2.9 of the IFB document or to Sections 3.8 and 3.9 of the Master Contract Terms and Conditions (Appendix A).

If you have any questions about this requirement or other contract matters, feel free to contact me at (360) 407-9422. I look forward to working with you.

Sincerely,

A handwritten signature in blue ink, appearing to read "J. Burbage".



Jennifer Burbage, Contracts Specialist


8 BIDDER'S AUTHORIZED OFFER and CONTRACT SIGNATURE PAGE

STATE OF WASHINGTON USE ONLY
<input checked="" type="checkbox"/> The Award is identified/detailed or further identified/detailed in MCC's formal Award Letter to the Apparent Successful Bidder dated <u>4/23/2015</u> and is incorporated by reference.

In submitting this bid, the authorized signatory below acknowledges having read and understood the entire IFB and amendments incorporated prior to the bid due date, and agrees to comply with its terms and conditions, as written, including the Certifications and Assurances. The authorized signatory also agrees to fulfill the offer made in this bid and any subsequently awarded contract.

In witness whereof, the parties hereto, having read this contract in its entirety, including all attachments, do agree in each and every particular and have thus set their hands hereunto.

APPROVED (MCC)	
Department of Enterprise Services Master Contracts and Consulting 1500 Jefferson Building 1500 Jefferson Street SE Olympia, WA 98501	
Washington State Department of Enterprise Services	
	4/29/15
Signature	Date
Jennifer Burbage, Procurement Coordinator	
Typed or Printed Name, Title	
	4/29/15
Manager Signature (if applicable)	Date
Josh Klitka, Procurement Supervisor	
Manager's Typed or Printed Name, Title	
Contact Information	
Contact:	
Title:	Procurement Coordinator
Phone:	(360) 407-9422
Fax:	360-586-2426
Email:	Jennifer.Burbage@des.wa.gov

APPROVED (BIDDER)	
Zumar Industries, Inc. PO Box 44549 Tacoma, WA 98448	
Bidder's Company Name & Address	
	4/13/15
Signature	Date
Mark J. Giese/ President	
Typed or Printed Name, Title	
Contact Information	
Contact: <u>Derek Behnke</u>	
Title:	<u>Sale Manager</u>
Phone:	<u>(800) 426-7967</u>
Fax:	<u>(253) 536-8680</u>
Email:	<u>Derek@zumar.com</u>